

JANAK POSITIONING & SURVEYING SYSTEMS

Monthly Newsletter

JANAK celebrates 10 years of glory Launches Inaugural Newsletter

Janak Positioning & Surveying systems, the prime distributor of surveying, mapping instruments and softwares all over India, recently celebrated its 10th anniversary. The grand ceremony was held at The Ambassador, New Delhi to mark its excellence in the field of surveying. JANAK is committed to provide world-class products along with outstanding customer support and technical training facilities.

More than 1000 Customers from different parts of India attended the program and were individually greeted by Managing Director of JANAK, Mr. Janak Bhatia before the lavish dinner and musical party. Dealers & Distributors all over India briefly learnt many, new range of products and acknowledged their sincere gestures to JANAK. JANAK entered a new era after setting many legends in the field of surveying for past 10 years. Mr. Javed Iqbal & Mrs. Anjali Grover addressed our reputed customers with deep gratitude. Mr. Umesh Bhatia displayed our excellent range of products to our respected customers.

10 years ago, JANAK was established & today, it has become the biggest in India and is one of the biggest all over the world. It holds a important hand in India's economy and prosperity. It has a wide range of surveying products like Total Stations, Theodolites, DGPSs, Laser Levels, Auto-Levels & all its accessories and spare parts. It also deals in mapping softwares like Pythagores and gadgets like handheld GPS.

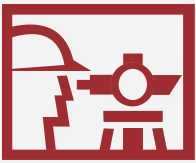
With a huge network and having service centres and marketing offices in many important cities like Kolkata, Hyderabad, Mumbai, Chennai and Guwahati and the head office being in the heart of India, New Delhi.

Regardless of all major achievements, JANAK has many more milestones to achieve and has a long way to go. Managers, staff and friends of JANAK hope for a promising future which lies ahead.



Product Update

- ❖ New 810 series Total Station
- ❖ New SGS828 DGPS
- ❖ New Lp200 Laser Theodolite
- ❖ Rotating Laser Level
- ❖ Coming Soon:- Land Levellers



NEW PRODUCT FLASH

Electronic Total Station-RTS 810 Series



The all new RTS 810 series total station is full loaded with all the new features according to surveyor's needs. Its Windows CE enables extraordinary GUI, with PC like features. The build in SD card memory slot never lets you run out of memory and helps to easily transfer your valuable data safely to your computer.

Here are some of the main features:-



→ **Windows CE 5.0 Operating System:**

The Windows CE operating system, gives the advantages of a familiar PC user and interface.

→ **Point Guide System:**

The two visible lights, help identify the correct direction for setting out.

→ **Fast process Speed:**

Equipped with 520MHZ and 32-bit microprocessor and 64MB RAM.

→ **Large Full Colour Graphic Display:**

3.5 inch Colour Graphic LCD(320x240 Dots) and touch screen.

→ **Multiple interface options:**

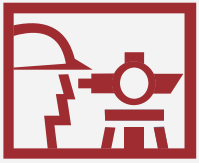
USB connection & Traditional RS-232C & Bluetooth Wireless communication.

→ **On-board Professional Survey software:**

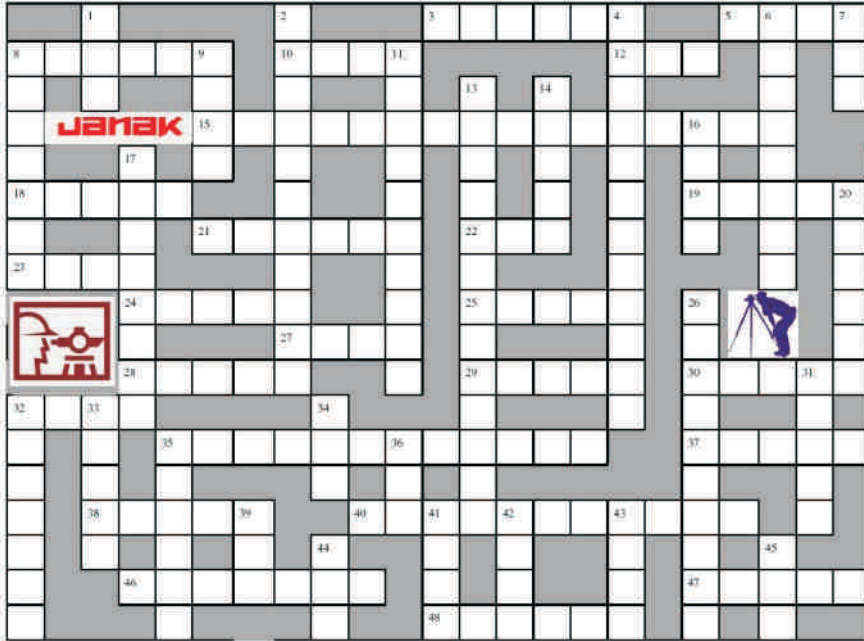
Including Road, Traverse adjustment, Tunnel and Graph.

→ **Internal SD Card Memory**

→ **Open software system, Re-develop support**



Survey Crossword

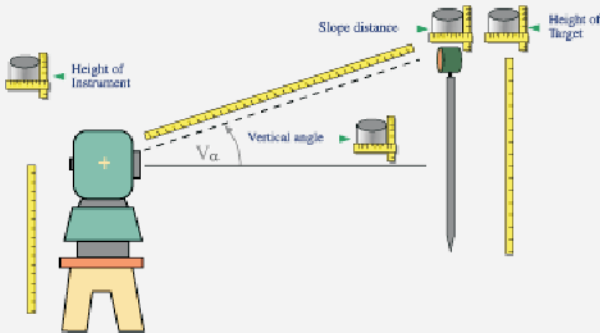


Down

1. Pro Golf Assn.
2. Terrain Cartography
4. Used to determine grades & elevations
6. Defines perimeter
7. Abbr. for licensed surveyor
8. Land Desktop is now in this product
9. Coordinate Geometry
11. Post transit
13. Electronic Field Book
14. In front of
16. Plastic Ribbon, florescent in color
17. Made of brass for perfect balance
20. Meets & Boundaries, for Example
26. Measures square inches
31. National bird
32. Not a brand
33. Take as ones own
34. Beer
35. Support for instrument
36. Double
39. To chart
41. Used to row
42. Facts
43. Popular car rental company
44. East Southeast
45. Type of display panel

Across

3. Empty Lot
5. Tablespoon abbr.
8. Good brandy
10. Leave out
12. Metal or wooden adjusting pole
15. US first surveyor
18. Long handled Utensil
19. Graphical representation
21. Disaster, flop
22. Auto__ software
23. Ringo played this
24. Use a machete for
25. Not tight
27. Abbr. For Instrument
28. Type of lens
29. Wash Away
30. Narrow back street
32. Snatch quickly
35. EDM
37. Perception of a public figure
38. Better than a reflectors
40. Latitude/Longitude
46. Navigation instrument for direction
47. Exec. Director of FSMS
48. Blue tops for one



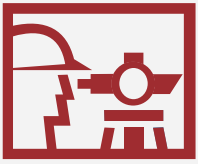
Total Station

The total station is an electronic theodolite (transit) integrated with an electronic distance meter (EDM) to read distances from the instrument to a particular spatial entity. JANAK Total Stations include internal electronic data storage to record

distance, horizontal angle, and vertical angle measured, while other models are equipped to write these measurements to an external data collector, which is a hand-held computer.

Angles and distances are measured from the total station to points under survey, and the coordinates (X, Y, and Z or northing, easting and elevation) of surveyed points relative to the total station position are calculated using trigonometry and triangulation.

Data can be downloaded from the total station to a computer and application software used to compute results and generate a map of the surveyed area.



Expert Talks: Mr. Javed Iqbal

Q1:-What are your business goals for next few years?

Ans:-We aim to continue to double our sales every year and recruit the promising talents with outstanding capabilities to solve our customer's problems. Also we intent to open more offices.

Q2:-Can you elaborate on your distribution network?

Ans:-We have utilized a dual distribution model with both-sales forces and certified distributors. Our sales force concentrates on serving key customers, while the distributors supplement our strength in different segment.

